

CHAPTER-1: NOTICE INVITING TENDER (NIT)

- 1.1. Lucknow Metro Rail Corporation (LMRC) Ltd. In its pursuance to develop commercial spaces at its Metro stations similar to the standards of Airports, invites Open Tenders from eligible applicants, who fulfill qualification criteria as stipulated in Clause 1.5 of NIT, **“for appointment of Consultant in respect of 21 Metro Stations of Phase IA (N-S Corridor) of LMRC at Lucknow to review and re-design the layout of existing commercial spaces for optimum utilization of the metro stations space for enhanced commuters facilitation and maximizing the commercial revenue potential along with execution of contracts of various Concessionaires awarded thereon on the basis of Consultant report.”**
- 1.2. LMRC shall receive Bids pursuant to this Tender Document, in accordance with the terms set forth herein and as modified, altered, amended and clarified from time to time by LMRC. Bidders shall submit bids in accordance with such terms on or before the date specified in this document. The Bidders are **advised to visit** the site/stations and familiarize themselves with the proposed arrangements and all activities necessary in this regard.
- 1.3. **Salient features of Bidding Process:**
- a) LMRC has adopted a two packet Bidding Process to select suitable lowest Bidder(s) for **appointment of consultant for Commercial development of 21 Metro Stations of Phase IA (N-S Corridor) of LMRC** at Lucknow (CCS Airport to Munshipulia) for Property Development as per para 1.1
- b) Schedule of Bidding Process:

1.	Cost of Tender Document (Non-Refundable)	Rs. 5900/- (Inclusive of 18% GST) (Demand Draft on a Scheduled Commercial bank based in India in favor of “Lucknow Metro Rail Corporation Ltd.” payable at Lucknow.)
2.	Bid Security	Rs. 1.2 lakh (Rupees One Lakh Twenty Thousand Only)
3.	Consultancy Period	As per para 5.2 of the Chapter 5 of the document
4.	Sale of Tender Document	From 10.09.2018 to 01.10.2018 (between 09:30 Hrs. to 17:30 Hrs.) on working days
5.	Date & time of Submission of Tender	03.10.2018 up-to 15:00 Hrs.
6.	Date & time of opening of Tender (Technical Bid)	03.10.2018 @ 15:30 Hrs.
7.	Date & time of opening of Tender (Financial Bid)	Will be informed later on after the evaluation of Technical Bids (only to the bidders who will successfully qualify the Technical Evaluation)
8.	Validity of Tender	180 days from the last date of submission of tender.
9.	Authority and place for purchase of tender documents, seeking clarifications and submission of completed tender documents	Chief Engineer/Contract, Lucknow Metro Rail Corporation Limited, Administrative Building, Near Dr. Bhimrao Ambedkar Samajik Parivartan Sthal, Vipin Khand, Gomti Nagar, Lucknow-226010 (Email: cecontractlmrc@gmail.com)

- c) Cost of Tender Document as mentioned in 1.3 (b) above shall be accepted in the form of Demand Draft in favour of "Lucknow Metro Rail Corporation Ltd." payable at Lucknow.
- d) **Bid Security:** The Bidder shall submit with his bid, a Bid Security for the sum mentioned in 1.3 (b) above in the form of:

- i. Demand Draft/ Pay Order in favor of 'Lucknow Metro Rail Corporation Ltd.' payable at Lucknow from a Scheduled Commercial bank based in India.

The bid security shall be submitted in a sealed envelope clearly marked on top "**Bid Security for LKPDC-01**".

Bids received after due Date & Time of Submission of Bid shall not be accepted under any circumstances.

e) **Eligible Applicants :**

- i. The tenders for this contract will be considered only from those tenderers (proprietorship firms, partnerships firms, companies, corporations, who meet requisite eligibility criteria prescribed in the Clause 1.5 of Chapter-1 below. **Joint Ventures and Consortiums are not allowed to participate in the tender.**
 - ii. A tenderer shall submit only one bid in the same tendering process.
 - iii. Tenderers shall not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. Tenderers shall be considered to have a conflict of interest with one or more parties in this bidding process, if:
 - a) a tenderer has been engaged by the Employer to provide consulting services for the preparation related to procurement for on implementation of the project;
 - b) a tenderer is any associates/affiliates (inclusive of parent firms) mentioned in subparagraph (a) above; or
 - c) a tenderer lends, or temporarily seconds its personnel to firms or organisations which are engaged in consulting services for the preparation related to procurement for on implementation of the project, if the personnel would be involved in any capacity on the same project.
 - iv. The Tenderer/applicant must not have been blacklisted or debarred as on the due date of submission of bid by Government of India/ State Government / Government undertaking from participating in the tenders. **The tenderer shall submit a "Verification Statement" to this effect as per proforma placed at Annexure-8.**
 - f) The Bidders shall not have a conflict of interest that affects the Bidding Process. Any Bidder found to have conflict of interest shall be disqualified. A Bidder shall be deemed to have a conflict of interest affecting Bidding Process if a constituent of one Bid is also a constituent of another Bid.
- 1.4 The Tender Document submitted without bid security shall be out rightly rejected. The bids received after stipulated date and time of submission of Tender Document shall be rejected out rightly.

1.5 **ELIGIBILITY CRITERIA:**

In order to develop Commercial Spaces at Metro Stations similar to that of Airports, bidder should satisfy following eligibility criteria-

- (i) The applicant should have experience during last 5 years ending 31.08.2018, in providing consultancy services for development of Commercial Spaces **of at least 5 Airports (Indian / Foreign).**

OR

At least 2 (two) Airports (Indian / Foreign) along with Major Railway stations of Metropolitan cities / Metro stations such that the total completed airports/stations is minimum 5 in nos.

[Note: The client certificates issued to be attached.]

- (ii) The applicant should have executed contract of consultancy work for development of

commercial spaces during last 5 years ending **31.08.2018** as given below;

- **One** consultancy contract with total professional fees not less than **Rs.40 lacs**

OR

- **Two** consultancy contracts with a total professional fees not less than **Rs.25 lacs** each.

OR

- **Three** consultancy contracts with a total professional fees not less than **Rs.20 lacs** each.

[**Note:** Applicant to submit proof of contracts (certificate) completed related to consultancy specific. The certificate should contain the value of consultancy provided exclusively for assignments stated and the certificate issuing Company should give the completion explicitly for the said nature of work. Value of completed contracts up to 31/08/2018 will be considered for evaluation. For contracts in progress, the completed value and nature as on 31/08/2018 shall be considered for evaluation].

- (iii) Applicant should have Core Team of Consultants having experience of working with retail and F&B consultants across the retail value chain (Architectural, Retail, F&B, and Quantitative Research) in India/Abroad as per credentials mentioned below.

1	Team Leader- 1 No.	MBA degree holder with 15+ years of experience. Out of which a minimum of at least 3 (years) experience of strategy and implementation of Retail, F&B and non fare box revenue maximization in an Airport/ Major Railway Station/ Metro Station
2	Senior Team Member- 1 No.	MBA degree holder with 10+ years experience and consulting experience of minimum 2(two) years of Retail and F&B in India/Abroad.
3	Consultants – 4 nos (minimum)	Post Graduate with 2+years of experience.

[**Note:** Applicant to submit self-attested copies of CVs of Consultants in support of their experience in the field].

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