

NOTICE INVITING TENDER (NIT)

1.1 GENERAL

1.1.1 Name of Work:

Lucknow Metro Rail Corporation (LMRC) Ltd. invites Open Tenders from eligible applicants, who fulfil qualification criteria as stipulated in Clause 1.1.3 of NIT, for the work, “ **LKSG-02: Manufacture, Supply, Installation, Testing And Commissioning of Signage And Graphics for Nine Elevated Stations (from K.D. Singh Babu Stadium Station To Munshipulia + Amausi Station) and four Underground Stations (Hussainganj, Sachivalaya, Hazratganj and CCS Airport Station) on N-S Corridor of Lucknow Metro Rail Project**”.

The brief scope of the work and site information is provided in ITT clause A1 (Volume-1) & Employer Requirements (Volume-3).

1.1.2 Key details :

Approximate cost of work	INR 13 Crores
Tender Security amount	INR 13 Lakhs
Completion period of the Work	09 Months
Tender documents on sale	From 03.11.2017 to 17.11.2017 (between 09:30 Hrs. to 17:30 Hrs.) on working days
Cost of Tender documents	23600/- (inclusive of 18% GST) (Demand Draft on a Scheduled Commercial bank based in India in favour of “Lucknow Metro Rail Corporation Ltd.” payable at Lucknow.)
Last date of Seeking Clarification	21.11.2017
Pre-bid Meeting	24.11.2017 @ 11:00 Hrs.
Last date of issuing addendum	30.11.2017
Date & time of Submission of Tender	11.12.2017 up-to 15:00 Hrs.
Date & time of opening of Tender	11.12.2017 @ 15:30 Hrs.
Authority and place for purchase of tender documents, seeking clarifications and submission of completed tender documents	Chief Engineer / Contract, Lucknow Metro Rail Corporation, Administrative Building, Near Dr. Bhimrao Ambedkar Samajik Parivartan Sthal, Vipin Khand, Gomti Nagar, Lucknow-226010 (Email: cecontractlmrc@gmail.com)

1.1.3 QUALIFICATION CRITERIA :

1.1.3.1 Eligible Applicants :

- i. The tenders for this contract will be considered only from those tenderers (proprietorship firms, partnerships firms, companies, corporations) who meet requisite eligibility criteria prescribed in the sub-clauses of clause 1.1.3 of NIT. **Joint Ventures and consortiums are not allowed to participate in the tenderer.**
- ii. A tenderer shall submit only one bid in the same tendering process. A tenderer who submits or participates in, more than one bid will cause all of the proposals in which the tenderer has participated to be disqualified. No tenderer can be a subcontractor while submitting a bid in the same bidding process.
- iii. Tenderers shall not have a conflict of interest. All Tenderers found to have a conflict of interest shall be disqualified. Tenderers shall be considered to have a conflict of interest with one or more parties in this bidding process, if:
 - (a) a tenderer has been engaged by the Employer to provide consulting services for the preparation related to procurement for on implementation of the project;
 - (b) a tenderer is any associates/affiliates (inclusive of parent firms) mentioned in subparagraph (a) above; or
 - (c) a tenderer lends, or temporarily seconds its personnel to firms or organisations which are engaged in consulting services for the preparation related to procurement for on implementation of the project, if the personnel would be involved in any capacity on the same project.
- vi. The Tenderer/applicant must not have been blacklisted or debarred as on the due date of submission of bid by Government of India/ State Government / Government undertaking from participating in the tenders. **The tenderer should submit an undertaking to this effect in Form of Tender. The tenderer shall also submit a "Verification Statement" to this effect as per preform placed at Annexure 1A of ITT.**

1.1.3.2 Minimum Eligibility Criteria:

A. The tenderers will be qualified only if they satisfy the criteria as given in para A-1 & A-2 below during last seven years ending **31.10.2017**.

A-1 Work Experience: The tenderers will be qualified only if they have completed work(s) during last seven years ending **31.10.2017** as given below:

- (i) At least one "similar work"*** each of value of **Rs. 10.40 crores** or more.

OR

(ii) At least two "similar work"*** each of value of **Rs. 6.50 crores** or more.

OR

(iii) At least three "similar work"*** each of value of **Rs. 5.20 crores** or more.

**** "Similar work" for this contract shall be work involving Manufacturing, supply, installation, testing and commissioning works of signages and graphics in Metro Stations/Airport/Stadium/ Petroleum Sector.**

A-2 The tenderer has to deploy minimum staff as per Annexure-3 of ITT. Tenderer should have in house availability of minimum plants & machinery mentioned in Annexure- 5 of ITT.

NOTE:-

- The tenderer shall submit details of work executed by them in the Performa of Appendices-17of F.O.T. for the works to be considered for qualification of works experience criteria.
- For the above, documentary proof such as completion certificates from client clearly indicating the nature/scope of work, actual completion cost and actual date of completion for such work should be submitted. The offers submitted without this documentary proof shall not be evaluated. In case the work is executed for private client, copy of work order, bill of quantities, bill wise details of payment received certified by C.A., T.D.S certificates for all payments received and copy of final/last bill paid by client shall be submitted.
- Value of successfully completed portion of any ongoing work up to **31.10.2017** will also be considered for qualification of work experience criteria.
- For completed works, value of work done shall be updated to **31.10.2017** price level assuming 5% inflation for Indian Rupees every year and 2% for foreign currency portions per year. **Selling rate of exchange at the close of business of the State Bank of India on the day twenty eight days before the latest date of Tender Submittal shall be considered for calculating equivalent value in INR.**
- Criteria for work experience for "manufacture, supply, installation, testing and commissioning works of signage and graphics" shall be satisfied by a single entity.

B. Financial Standing: The tenderers will be qualified only if they have minimum financial capabilities as below:

- (i) **T1 – Liquidity:** It is necessary that the firm can withstand cash flow that the contract will require until payments received from the Employer. Liquidity therefore becomes an important consideration.

This shall be seen from the balance sheets and/or from the banking reference. Net current assets and/or documents including banking reference, should show that the applicant has access to or has available liquid assets, lines of credit and other financial means to meet cash flow of **Rs. 2.48 Crores** for this contract, net of applicant's commitments for other Contracts. Banking reference should contain in clear terms the amount that bank will be in a position to lend for this work to the applicant. In case the Net Current Assets (as seen from the Balance Sheets) are negative, only the Banking references will be considered. Otherwise the aggregate of the Net Current Assets and submitted Banking references will be considered for working out the Liquidity.

The banking reference should be from a Scheduled Bank in India acceptable to LMRC and it should not be more than 3 months old as on date of submission of bids.

- (ii) **T2 - Profitability:** Profit before Tax should be Positive in at least 2(two) year, out of the last five audited financial years.
- (iii) **T3 - Net Worth:** Net Worth of tenderer during last audited financial year should be \geq **Rs. 3.47 Crores.**
- (iv) **T4 - Annual Turnover:** The average annual turnover from signage work of last five financial years should be \geq **Rs. 13.87 Crores.**

Notes:

- Financial data for latest last five audited financial years has to be submitted by the tenderer in **Appendix-18 of FOT** along with audited balance sheets. The financial data in the prescribed format shall be certified by Chartered Accountant with his stamp and signature. In case audited balance sheet of the last financial year is not made available by the bidder, he has to submit an affidavit certifying that 'the balance sheet has actually not been audited so far'. In such a case the financial data of previous '4' audited financial years will be taken into consideration for evaluation. **If audited balance sheet of any year other than the last year is not submitted, the tender will be considered as non-responsive.**
- Where a work is undertaken by a group, only that portion of the contract which is undertaken by the concerned applicant/member should be indicated and the remaining done by the other members of the group be excluded. This is to be substantiated with documentary evidence.

1.1.3.3 Bid Capacity Criteria :

Bid Capacity: The tenderers will be qualified only if their available bid capacity is more than the approximate cost of work as per NIT. Available

bid capacity will be calculated based on the following formula:

$$\text{Available Bid Capacity} = 2 \cdot A \cdot N - B$$

Where,

A = Maximum of the value of signage works executed in any one year during the last five financial years (updated to **31.10.2017** price level assuming 5% inflation for Indian Rupees every year and 2% for foreign currency portions per year).

N = No. of years prescribed for completion of the work

B = Value of existing commitments (**as on 31.10.2017**) for on-going signage works during period of **9 months w.e.f. 01.11.2017**.

Notes:

- Financial data for latest last five financial years has to be submitted by the tenderer in **Appendix-15 of FOT** along with audited financial statements. The financial data in the prescribed format shall be certified by the Chartered Accountant with his stamp and signature in original.
- Value of existing commitments for on-going signage works during period of **9 months w.e.f. 01.11.2017** has to be submitted by the tenderer in **Appendix-16 of FOT**. These data shall be certified by the Chartered Accountant with his stamp and signature.
- In the case of a group, the above formula will be applied to each member to the extent of his proposed participation in the execution of the work. If the proposed % participation is not mentioned then equal participation will be assumed.

1.1.3.4 The tender submission of tenderers, who do not qualify the minimum eligibility criteria & bid capacity criteria stipulated in the clauses 1.1.3.2 to 1.1.3.3 above, shall not be considered for further evaluation and therefore rejected. The mere fact that the tenderer is qualified as mentioned in sub clause 1.1.3.2 to 1.1.3.3 shall not imply that his bid shall automatically be accepted. The same should contain all technical data as required for consideration of tender prescribed in the ITT.

1.1.4 TENDER DOCUMENTS

The Tender documents consist of:

Volume 1:

Notice Inviting Tender (NIT)

Instructions to Tenderers (ITT)

Form of Tender (FOT) - including Appendices

Volume 2:

Special Conditions of Contract (SCC) - including Schedules

General Conditions of Contract (GCC)

Volume 3:

Employer's Requirements with Appendices

Volume 4:

Technical Specifications

Volume 5:

Tender Drawings

Volume 6:

Bill of Quantities (BOQ)

Volume 7:

Condition of Contract on Safety, Health & Environment (SHE) Ver. 1.2

- 1.1.5** The contract shall be governed by the documents listed in Para 1.1.4 above along with latest edition of CPWD Specifications. These may be purchased from the market.

The tenderers may obtain further information/ clarification, if any, in respect of these tender documents from the office of **Chief Engineer/Contract, Lucknow Metro Rail Corporation Ltd. (LMRC) Administrative Building, Near Dr. Bhimrao Ambedkar Samajik Parivartan Sthal, Vipin Khand, Gomti Nagar, Lucknow-226010 (Email: cecontractlmrc@gmail.com)**

All tenderers are hereby cautioned that tenders containing any material deviation or reservations as described in Clause.E 4.0 of "Instructions to Tenderers" and/or minor deviation without quoting the cost of withdrawal shall be considered as non-responsive and is liable to be rejected.

- 1.1.6** Late tenders (received after date and time of submission of bid) shall not be accepted under any circumstances.
- 1.1.7** Tenders shall be valid for a period of **180 days** from the date of submission of Tenders and shall be accompanied with a tender security of the requisite amount as per **Annexure-6 of ITT** in the form of a Bank Guarantee from Scheduled Commercial Bank in India.
- 1.1.8** LMRC reserves the right to accept or reject any or all proposals without assigning any reasons. No tenderer shall have any cause of action or claim against the LMRC for rejection of his proposal.

**Chief Engineer/Contract,
Lucknow Metro Rail Corporation,
Administrative Building, Near Dr. Bhimrao
Ambedkar Samajik Parivartan Sthal,
Vipin Khand, Gomti Nagar,
Lucknow-226010**